



WWF Italia  
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## WWF Italy Seafood Manager

**Reports to:** Conservation Director

### Background

WWF is the world's leading independent conservation organisation, with more than five million supporters and a global network active in more than one hundred countries. Through our engagement with the public, businesses and government, we focus on safeguarding the natural world, creating solutions to the most serious environmental issues facing our planet, so that people and nature thrive.

WWF Italy's marine program is engaged on sustainable fisheries at national and international level, promoting sustainable fishing practices with fishermen on the field, transforming seafood companies supply chains towards more responsible sourcing practices and influencing policy at institutional level.

Working with business is an integral part of WWF's strategy to deliver sustainable solutions and meet our overall mission of safeguarding the natural world. The Corporate Partnerships Team plays a key role in this, by developing and managing relationships with high-profile national and multinational companies. Our aim is to help them adopt a more sustainable approach and make a positive contribution to the environment through funding our work.

### Role Summary

The Seafood Manager is responsible for the technical aspects of WWF Italy's international partnerships with the seafood sector.

The Seafood Manager will lead and coordinate on the technical work related to the corporate partnership, including Fishery Improvement Projects (herein after FIPs) in different areas of the world, in cooperation with relevant WWF colleagues. In addition, she/he will work in close contact with the partnership team, composed by corporate engagement, communication and technical people from WWF and the company, and in contact with the fisheries / seafood staff of WWF Network.

The contract will be for 1 year, with potential renewal.

### Responsibilities

- Coordinate the partnership team on technical issues
- Supervise and monitor the effective implementation of Fishery Improvement Projects and Aquaculture Improvement Projects, in coordination with relevant stakeholders (local WWF offices, partners and their suppliers, other WWF Italy staff, ...)

- Monitor and report the financial aspects of the partnership's technical activities to the partnership team, involved WWF Offices and relevant boards
- Support the partnership Account Manager and the Communications Manager in the development of communication and engagement activities relevant to the project objectives
- Ensure the partnership alignment with WWF network and within WWF Italy about relevant topics and policies, providing contributions and feedbacks to network working groups on behalf of the partnership team
- Represent WWF and the partnership at national and international technical meetings.

### Qualifications

- A university degree and technical proficiency in marine biology conservation, fisheries management, policy development, or relevant field
- At least 3 years professional experience in fisheries management and field projects, demonstrating success in leading and working with multi-disciplinary teams
- Proven experience in marine conservation issues, negotiations with internal and external stakeholders
- Proficiency in English is mandatory. Working knowledge of Italian is an advantage
- Expertise on tuna species and small pelagics and their supply chains will be considered an advantage.

### Skills and values

- Ability to work under pressure
- Excellent relationship-building and negotiation skills
- Used to frequent travelling
- Used to working with people of varying backgrounds and expertise
- Ability to prioritise activities accordingly with minimal guidance
- Strong personal commitment towards environmental conservation.

Interested candidates should apply by sending their Curriculum Vitae, motivation letter and authorization for the processing of personal data to [selezione@wwf.it](mailto:selezione@wwf.it), no later than **January 31st 2020**, writing "Seafood Manager" in the email's object.

WWF Italy reserves the right to modify, extend, suspend, reopen the terms or revoke this selection procedure if the need or opportunity proves to be necessary.

Only candidates selected for the interviews will be contacted.

The research is aimed at candidates of both sexes (Italian Law 903 / 77).

WWF Italy selects its collaborators exclusively on the basis of professional skills, regardless of cultural origin, gender, sexual orientation.

Rome, January 9th 2020